



Roger León
Superintendent

Newark Board of Education

Where Passion Meets Progress

Request For Proposal 9560 Pre-Kindergarten Instructional Materials and Professional Development

I. List the names of all members on the evaluation committee:

KeLee Brown, Early Childhood Supervisor
Marialana Juliano, Director of Early Childhood
Mara Kaplan, Early Childhood Supervisor
Yolanda Severe Executive Director of Early Childhood

II. List the name and summary of vendors who submitted a proposal:

Vendor	Summary of Proposal
Hatch Inc. 301 N Main St, Suite 101 Winston-Salem, NC 27101	Hatch is an online program that correlated with the current curriculum used. It uses data captured while children play to drive instruction and incorporate hands-on curricular experiences. Children play across 7 domains of learning: Literacy, Social Emotional, Physical, Language & Communication, Science & Technology, and Social Studies. Ignite is available in English and Spanish.
HighScope Educational Research Foundation 600 N. River St. Ypsilanti, MI 48198	HighScope offers a comprehensive, research-based curriculum carefully designed to provide a rich academic foundation. They also provide curriculum resources such as The Essentials, which includes a 9-book set, Key Developmental Indicator Scaffolding Charts and lesson plans for the first 30 days. HighScope also offer Professional Development for teachers and administrators.
IXL Learning Inc. 777 Mariners Island Blvd. Suite 600 San Mateo, CA 94404	IXL Math and ELA is a personalized learning platform that helps educators differentiate instruction and accelerate learning for all students. The platform is built on a pre-K to grade 12 math and English language arts (ELA) curriculum that is aligned to the New Jersey Department of Education's Preschool Teaching and Learning Standards and the New Jersey Student Learning Standards (NJSLS).
Kaplan Early Learning Company 1310 Lewisville-Clemmons Road Lewisville, NC 27023	Kaplan Early Learning is an interdisciplinary curriculum that addresses critical domains of early learning, mathematics, science, literacy, and social-emotional development. This curriculum is also research-proven practices by nationally recognized experts in early childhood education.

McGraw Hill LLC 8787 Orion Place Columbus, OH 43240	<p>McGraw offers to curriculums: World of Wonders (ELA) and Building Blocks (Math).</p> <p>World of Wonders builds a foundation for early literacy by focusing on kindergarten readiness skills including letters, oral language, knowledge-building, and listening comprehension; social-emotional skills; Math content that is developmental and recursive and there is an integration of science, social studies, and music in every unit.</p> <p>Building Blocks for Pre-Kindergarten is a supplemental mathematics curriculum designed to develop preschool children's early mathematical knowledge through various individual and small- and large-group activities. It uses Building Blocks for Math Pre-K software, manipulatives, and print material. Building Blocks embeds mathematical learning in children's daily activities, ranging from designated math activities to circle and story time, with the goal of helping children relate their informal math knowledge to more formal mathematical concepts.</p>
Savvas Learning Company LLC 15 East Midland Ave, Suite 502 Paramus, NJ 07652	<p>Savvas Learning Company offers Three Cheers for Pre-K, a pre-K literacy and math early learning program, and its parallel Spanish version, Uno, dos, tres ¡Prekinder!;</p> <p>This research-based, New Jersey Student Learning Standards-aligned pre-kindergarten curriculum uses skills-based experiences and purposeful play to support children's development of key skills and concepts in literacy, mathematics, science, social studies, health, technology, and the arts. The program is designed to prepare all children, including English language learners and children with unique needs and diverse backgrounds, to meet grade-level expectations.</p>
UTJ Holdco, Inc. DBA Teaching Strategies, LLC. 4500 East-West Highway #300 Bethesda, Maryland 20814	<p>The Creative Curriculum for Preschool supports a whole-child, project-based approach to early education that balances teacher-directed and child-initiated learning. Using exploration and discovery as a way of learning, The Creative Curriculum enables children to develop confidence, creativity, and lifelong critical thinking skills. Moreover, it presents knowledge-building volumes and daily practice resources in tandem, giving every educator the "what," "why" and "how" of early childhood education. This curriculum: Offers daily opportunities to individualize instruction, helping teachers meet the needs of every type of learner; Addresses all the important areas of learning, from social-emotional and math to technology and the arts, and incorporates them throughout every part of the day; Offers daily, built-in opportunities for observation, helping teachers and administrators clearly see the strong relationship between curriculum and assessment; Offers complete support for working with English Language Learners, including detailed guidance that helps to build teachers' knowledge about best practices; and Contains guidance for working with all learners, including children progressing in line with widely held expectations, advanced learners, English language learners, and children with disabilities.</p>

III. Rank vendors in order of evaluation 1-7, 1 being the highest:

Vendor	Recommendation To Award (yes or no)	Overall Rank
Hatch Inc.	yes	2
HighScope Educational Research Foundation	no	3
IXL Learning Inc.	no	5
Kaplan Early Learning Company	no	6
McGraw Hill LLC	no	4
Savvas Learning Company LLC	no	7

UTJ Holdco, Inc. DBA Teaching Strategies, LLC.	yes	1
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IV. Identify the vendor(s) recommended for awarded and why the vendor or vendors have been selected among others considered.

Vendor	Justification for Selection
UTJ Holdco, Inc. DBA Teaching Strategies, LLC.	Teaching Strategies is a state approved curriculum and is the current curriculum used in the district. It meets the current curriculum, assessment, and professional needs of the district. Teaching Strategies aligns with the Next Decade Key Strategies: 2.1, 2.3, 2.4, and 2.5.
Hatch Inc.	Hatch aligns with our current curriculum and data collected can seamlessly connect to the current assessment system so that teacher can use the data to inform instruction. In addition, it aligns with the Next Decade Key Strategies 2.2 as it is a digital learning platform that actively engages students and families with educational content that is available both in the classroom and home. Hatch can also provide interactive board to pre-k classrooms.

V. Identify the terms, conditions, scope of services, and fees for vendor(s) recommended for award.

The term is three (3) years with the option to renew for one (1) additional two (2) year period. Please see the Summary of Proposals section I for the scope of services. The cost proposals are enclosed.

UTJ Holdco, Inc. DBA Teaching Strategies, LLC. awarded at an amount not to exceed \$700,000

Hatch Inc. awarded at an amount not to exceed \$1,000,000

Submitted By: 

Printed Name: Yolonda Severe

Title: ED

**9560 Pre-Kindergarten Instructional Materials and Professional Development
Cost Proposal Form No. 1 Professional Development Services**

Company Name: Hatch, Inc.

	Component 1	Component 2
Title of Professional Development Event	Onsite Professional Development	Ignite by Hatch Essentials Training
Target Audience	Teachers / Administrators	Teachers / Administrators
Description of Session	A Hatch certified trainer provides one full day of onsite sessions for teachers and/or administrators (maximum of 6 hours onsite, same location). Product trainings are provided for teachers and administrators and cover various topics.	<p>In this 3-part mixed delivery training (which includes an interactive participant guidebook), attendees will learn everything they need to know to implement and effectively utilize Ignite and Insights resources in their program. This session is ideal for attendees new to Hatch products and is appropriate for any of the following audience types: Teachers, Administrators, and/or Instructional Coaches (or a combination of all three types).</p> <p>Part 1: Asynchronous Learning 7-days prior to the Part 2 (trainer-led, live session), attendees will receive access to a one-hour pre-recorded video through which they will engage with the Ignite by Hatch™ software and hardware, experience the digital experiences as young learners do, and review other foundational elements of Ignite.</p> <p>Part 2: Live, Trainer Led, Interactive Virtual Session During this live, 90-minute virtual session led by a Hatch Training Expert, attendees will engage in an interactive tour of Hatch Insights, the Hatch Hub, and other important features of Ignite! Attendees will identify strategies for effective application and prepare direct plans of implementation.</p> <p>Part 3: Knowledge Check After completing the live, Part 2 session, attendees will receive another asynchronous recording (30-minutes in duration) that enables them to exhibit knowledge gained from Parts 1 and 2. In addition, the content in Part 3 reinforces data-driven instructional practices and invites attendees to formalize next steps for ongoing utilization of the Ignite by Hatch™ learning platform!</p>
Total Price Per Session	\$4,000.00	\$950.00
Hours per Professional Development	6	3
Min/Max Participants	25	30
Virtual or In-person	In-person	Virtual
Number of Instructors per Session	1	1
Other		

**9560 Pre-Kindergarten Instructional Materials and Professional Development
Cost Proposal Form No. 1 Professional Development Services**

Company Name: Hatch, Inc.

	Component 3	Component 4
Title of Professional Development Event	Train-the-Trainer for Ignite by Hatch	Putting it Together – Using Data to Inform Instruction
Target Audience	Administrators	Teachers
Description of Session	<p>This is a 2-day option that delivers learner-centric workshops in a lively and interactive training environment. The train-the-trainer workshops are designed for instructional coaches, facilitators, training managers, and/or other instructors who will train others within your program to implement Ignite by Hatch. During the first day, attendees will dive into adult learning, the learning environment, best practices, how we impact our learners and a dissection of the content to prepare you for redelivery to your organization. On day two, we will focus on building a deeper understanding of Ignite and attendees will practice delivering the training content. Attendees will receive feedback to support their facilitation of the content, and upon completion of day two, attendees will be certified to deliver Ignite within their respective agencies. Hatch will continue to utilize support and coaching for one-year post day two of the Train-the-Trainer sessions. With defined learning objectives and plenty of practice, feedback, and collaboration, you will experience true performance-based-learning! Both training days need to be completed consecutively. To be certified to deliver Ignite trainings, full-time attendance is required for both days.</p> <p>*Prerequisite Session Required: Ignite by Hatch™ Essentials</p>	<p>This 3-hour session is designed to help teachers maximize instruction through data driven decisions. In this collaborative session, we will explore and simplify early learning standards, discuss how/when/why we observe young children, evaluate the ways of collecting and analyzing meaningful data, and put our analysis data to practice by finding resources to be intentional with instructional planning.</p> <p>*Prerequisite Session Required: Ignite by Hatch™ Essentials</p>
Total Price Per Session	\$10,000	\$950.00
Hours per Professional Development	6 (3 hours over 2 separate days)	3
Min/Max Participants	2	30
Virtual or In-person	Virtual	Virtual
Number of Instructors per Session	1	1
Other		

**9560 Pre-Kindergarten Instructional Materials and Professional Development
Cost Proposal Form No. 1 Professional Development Services**

Company Name: Hatch, Inc.

	Component 5	Component 6
Title of Professional Development Event	Ignite by Hatch Essentials	Ignite by Hatch Essentials
Target Audience	Teachers / Administrators	Teachers / Administrators
Description of Session	<p>In this 3-part mixed delivery training (which includes an interactive participant guidebook), attendees will learn everything they need to know to implement and effectively utilize Ignite and Insights resources in their program. This session is ideal for attendees new to Hatch products and is appropriate for any of the following audience types: Teachers, Administrators, and/or Instructional Coaches (or a combination of all three types).</p> <p>Part 1: Asynchronous Learning 7-days prior to the Part 2 (trainer-led, live session), attendees will receive access to a one-hour pre-recorded video through which they will engage with the Ignite by Hatch™ software and hardware, experience the digital experiences as young learners do, and review other foundational elements of Ignite.</p> <p>Part 2: Live, Trainer Led, Interactive Virtual Session During this live, 90-minute virtual session led by a Hatch Training Expert, attendees will engage in an interactive tour of Hatch Insights, the Hatch Hub, and other important features of Ignite! Attendees will identify strategies for effective application and prepare direct plans of implementation.</p> <p>Part 3: Knowledge Check After completing the live, Part 2 session, attendees will receive another asynchronous recording (30-minutes in duration) that enables them to exhibit knowledge gained from Parts 1 and 2. In addition, the content in Part 3 reinforces data-driven instructional practices and invites attendees to formalize next steps for ongoing utilization of the Ignite by Hatch™ learning platform!</p>	<p>In this 3-part mixed delivery training (which includes an interactive participant guidebook), attendees will learn everything they need to know to implement and effectively utilize Ignite and Insights resources in their program. This session is ideal for attendees new to Hatch products and is appropriate for any of the following audience types: Teachers, Administrators, and/or Instructional Coaches (or a combination of all three types).</p> <p>Part 1: Asynchronous Learning 7-days prior to the Part 2 (trainer-led, live session), attendees will receive access to a one-hour pre-recorded video through which they will engage with the Ignite by Hatch™ software and hardware, experience the digital experiences as young learners do, and review other foundational elements of Ignite.</p> <p>Part 2: Live, Trainer Led, Interactive Virtual Session During this live, 90-minute virtual session led by a Hatch Training Expert, attendees will engage in an interactive tour of Hatch Insights, the Hatch Hub, and other important features of Ignite! Attendees will identify strategies for effective application and prepare direct plans of implementation.</p> <p>Part 3: Knowledge Check After completing the live, Part 2 session, attendees will receive another asynchronous recording (30-minutes in duration) that enables them to exhibit knowledge gained from Parts 1 and 2. In addition, the content in Part 3 reinforces data-driven instructional practices and invites attendees to formalize next steps for ongoing utilization of the Ignite by Hatch™ learning platform!</p>
Total Price Per Session	\$2,450.00	\$3,450.00
Hours per Professional Development	3	3
Min/Max Participants	30+ This offering includes link from the recorded session which can be shared with 30 to 100 additional attendees.	100+ This offering includes link from the recorded session which can be shared with 100 or more attendees.
Virtual or In-person	Virtual	Virtual
Number of Instructors per Session	1	1
Other		

**9560 Pre-Kindergarten Instructional Materials and Professional Development
Cost Proposal Form No. 2 Instructional Materials**

Company Name: Hatch, Inc.

	Component 1	Component 2
Subject/Curricula Title	Ignite by Hatch – 1 Year Subscription	Ignite by Hatch – 2 Year Subscription
Targeted Grade Level(s)	Pre-K	Pre-K
Total Price Per Classroom Set including shipping (assume 25 student capacity)	\$787.50 (\$31.50/child)	\$1,450.00 (\$58.00/child)
Contents of Classroom Set	<p>Ignite by Hatch™ is a dynamic digital learning platform that engages, assesses, and instructs early learners (aged 3-6), as well as kindergarten-aged students. Ignite provides teachers with objective, standards-based documentation and scoring through the Insights dashboard. The research-driven platform propels kindergarten readiness through the delivery of 285 sequenced skills that are woven directly into the fabric of Ignite.</p> <p>Each week, children engage in 30 minutes of screen time with research-based games. Documentation pertaining to each child's progress towards kindergarten readiness is automatically captured. This objective, instant data helps teachers to easily differentiate instruction and provides teachers with real-time child assessment data and documentation, enabling a more robust understanding of every student's abilities.</p> <p>Ignite by Hatch is fully integrated with GOLD® by Teaching Strategies®. As children play, data is collected on their progress and is automatically sent to GOLD® as documentation in a child's portfolio. Ignite provides objective and ongoing documentation which is accurately scored for 40 of the 75 Objectives and Dimensions in GOLD®.</p> <p>The Ignite by Hatch reports can be accessed by families, highlighting the standards associated with kindergarten readiness. This helps forge a partnership between classrooms and families. Meaningful home-school connections raise awareness of learning goals, strategies and the progress of children in real time.</p>	<p>Ignite by Hatch™ is a dynamic digital learning platform that engages, assesses, and instructs early learners (aged 3-6), as well as kindergarten-aged students. Ignite provides teachers with objective, standards-based documentation and scoring through the Insights dashboard. The research-driven platform propels kindergarten readiness through the delivery of 285 sequenced skills that are woven directly into the fabric of Ignite.</p> <p>Each week, children engage in 30 minutes of screen time with research-based games. Documentation pertaining to each child's progress towards kindergarten readiness is automatically captured. This objective, instant data helps teachers to easily differentiate instruction and provides teachers with real-time child assessment data and documentation, enabling a more robust understanding of every student's abilities.</p> <p>Ignite by Hatch is fully integrated with GOLD® by Teaching Strategies®. As children play, data is collected on their progress and is automatically sent to GOLD® as documentation in a child's portfolio. Ignite provides objective and ongoing documentation which is accurately scored for 40 of the 75 Objectives and Dimensions in GOLD®.</p> <p>The Ignite by Hatch reports can be accessed by families, highlighting the standards associated with kindergarten readiness. This helps forge a partnership between classrooms and families. Meaningful home-school connections raise awareness of learning goals, strategies and the progress of children in real time.</p>
FREE Professional Development per Classroom Set	N/A	N/A
OTHER		
OTHER		

**9560 Pre-Kindergarten Instructional Materials and Professional Development
Cost Proposal Form No. 2 Instructional Materials**

Company Name: Hatch, Inc.

	Component 3	
Subject/Curricula Title	Ignite by Hatch – 3 Year Subscription	
Targeted Grade Level(s)	Pre-K	
Total Price Per Classroom Set including shipping (assume 25 student capacity)	\$2,112.50 (\$84.50/child)	
Contents of Classroom Set	<p>Ignite by Hatch™ is a dynamic digital learning platform that engages, assesses, and instructs early learners (aged 3-6), as well as kindergarten-aged students. Ignite provides teachers with objective, standards-based documentation and scoring through the Insights dashboard. The research-driven platform propels kindergarten readiness through the delivery of 285 sequenced skills that are woven directly into the fabric of Ignite.</p> <p>Each week, children engage in 30 minutes of screen time with research-based games. Documentation pertaining to each child's progress towards kindergarten readiness is automatically captured. This objective, instant data helps teachers to easily differentiate instruction and provides teachers with real-time child assessment data and documentation, enabling a more robust understanding of every student's abilities.</p> <p>Ignite by Hatch is fully integrated with GOLD® by Teaching Strategies®. As children play, data is collected on their progress and is automatically sent to GOLD® as documentation in a child's portfolio. Ignite provides objective and ongoing documentation which is accurately scored for 40 of the 75 Objectives and Dimensions in GOLD®.</p> <p>The Ignite by Hatch reports can be accessed by families, highlighting the standards associated with kindergarten readiness. This helps forge a partnership between classrooms and families. Meaningful home-school connections raise awareness of learning goals, strategies and the progress of children in real time.</p>	
FREE Professional Development per Classroom Set	N/A	
OTHER		
OTHER		



Hatch Ignite and Professional Development Price List

700500	Ignite One-Year Subscription (per child)	\$31.50
700501	Ignite Two-Year Subscription (per child)	\$58.00
700502	Ignite Three-Year Subscription (per child)	\$84.50
867530	HatchSync powered by GOLD One-Year Subscription (per child)	\$0.00
867531	HatchSync powered by GOLD Two-Year Subscription (per child)	\$0.00
867532	HatchSync powered by GOLD Three-Year Subscription (per child)	\$0.00
700300	Professional Development Onsite - 1 Day	\$4,000.00
700316	Ignite by Hatch Essentials Training – Online	\$950.00
700316	Ignite by Hatch Essentials Training – Administrator – Online	\$950.00
700320	Train-the-Trainer for Ignite by Hatch – Online	\$10,000.00
700326	Putting it Together - Using Data to Inform Instruction - Online	\$950.00
700333	Ignite by Hatch Essentials (30+ Participants) – Online	\$2,450.00
700334	Ignite by Hatch Essentials (100+ Participants) - Online	\$3,450.00

9560 Pre-Kindergarten Instructional Materials and Professional Development Cost Proposal Form No. 1 Professional Development Services

The evaluative process requires an assessment of cost. The overall proposed professional development may contain one or more components. This pricing table has been developed to provide uniformity for evaluative purposes. You may copy this form to a Microsoft Excel/Word document to present additional information. **Please duplicate this pricing form as necessary to include services proposed. Attaching a grid style Microsoft word/excel document is acceptable.**

Company Name <u>UTJ Holdco, Inc. DBA Teaching Strategies, LLC</u>		
	Component I	Component II
Title of Professional Development Event (Workshop, Course, Seminar or Activity) (Mandatory Data Field)	Getting Started with Teaching Strategies for Preschool	Focus on Assessment
Target Audience (Teachers, Parents, Administrators) (Mandatory Data Field)	Teachers, Coaches, and Administrators	Teachers, Coaches, and Administrators
Description of Session (Mandatory Data Field)	In this 6-hour introductory session, teachers will learn about the components of their Teaching Strategies® solution and how to begin implementation. Time will be spent examining the foundations of curriculum and assessment and how Teaching Strategies® solutions aid teachers in carrying out best practices in the classroom and beyond. Participants will discuss how the components of their Teaching Strategies solution come together to support teachers, children, and families throughout the day.	In this 6- hour session, teachers will examine the importance of assessment and reflect on their current teaching and assessment processes. Participants will discuss strategies for scaffolding instruction based on how children respond or demonstrate what they know and can do. Educators will practice using the tools in their Teaching Strategies® solution to practice gather information about children's skills and knowledge from videos of classroom interactions and from information provided by families to further use the data to inform planning and continue to support children's development and learning both in school and at home.
Total Price Per Session (in US Dollars) (Mandatory Data Field)	\$3,190.00	\$3,190.00
Hours per Professional Development (Mandatory Data Field)	6 hours	6 hours
Min/Max Participants (Mandatory Data Field)	Maximum of 30 participants per session / No Minimum	Maximum of 30 participants per session / No minimum
Virtual or In-person (Mandatory Data Field)	Virtual or In-Person	Virtual or In-Person
Number of Instructors per Session (Mandatory Data Field)	One instructor per session	One instructor per session
OTHER (indicate items, duplicate form as necessary, add attachments if necessary)	Requires a computer with video and speaker capability.	Requires a computer with video and speaker capability and MyTeachingStrategies® logins.
Travel/ Delivery/ Administrative: All related expenses must be included in cost listed above. All travel, incidental, delivery, and/or administrative expenses related to the materials delivered or services provided are the responsibility of the service provider. The District will not provide reimbursement for any travel/ administrative, delivery, and/or incidental expenses.		

9560 Pre-Kindergarten Instructional Materials and Professional Development Cost Proposal Form No. 1 Professional Development Services

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Company Name <u>UTJ Holdco, Inc. DBA Teaching Strategies, LLC</u>		
	Component I	Component II
Title of Professional Development Event (Workshop, Course, Seminar or Activity) (Mandatory Data Field)	Responsive Planning: Meeting the Needs of Children and Families	Meaningful Experiences, Using In-depth Investigations to Support Learning
Target Audience (Teachers, Parents, Administrators) (Mandatory Data Field)	Teachers, Administrators and/or Coaches	Teachers, Administrators and/or Coaches
Description of Session (Mandatory Data Field)	Participants will learn how to use the information gathered about children's development and learning. Participants will practice evaluating their learning environments, routines and experiences, and other important planning aspects. Participants will explore the range of Teaching Strategies® tools available to support in planning for children's learning both in school and at home.	Participants will examine ways to create developmentally appropriate, meaningful experience for children in their care. They will discover strategies for engaging children in a range of learning experiences and ways to track and celebrate growth in children's learning and development. Participants will evaluate family involvement in learning and discuss tools to increase family engagement in children's learning.
Total Price Per Session (in US Dollars) (Mandatory Data Field)	\$3,190.00	\$3,190.00
Hours per Professional Development (Mandatory Data Field)	6 hours	6 hours
Min/Max Participants (Mandatory Data Field)	Maximum of 30 participants per session / No minimum	Maximum of 30 participants per session / No minimum
Virtual or In-person (Mandatory Data Field)	Virtual or In-Person	Virtual or In-Person
Number of Instructors per Session (Mandatory Data Field)	One instructor per session	One instructor per session
OTHER (indicate items, duplicate form as necessary, add attachments if necessary)	Requires a computer with video and speaker capability and MyTeachingStrategies® logins.	Requires a computer with video and speaker capability and MyTeachingStrategies® logins.
Travel/ Delivery/ Administrative: All related expenses must be included in cost listed above. All travel, incidental, delivery, and/or administrative expenses related to the materials delivered or services provided are the responsibility of the service provider. The District will not provide reimbursement for any travel/ administrative, delivery, and/or incidental expenses.		

9560 Pre-Kindergarten Instructional Materials and Professional Development Cost Proposal Form No. 1 Professional Development Services

The evaluative process requires an assessment of cost. The overall proposed professional development may contain one or more components. This pricing table has been developed to provide uniformity for evaluative purposes. You may copy this form to a Microsoft Excel/Word document to present additional information. **Please duplicate this pricing form as necessary to include services proposed. Attaching a grid style Microsoft word/excel document is acceptable.**

Company Name <u>UTJ Holdco, Inc. DBA Teaching Strategies, LLC</u>		
	Component I	Component II
Title of Professional Development Event (Workshop, Course, Seminar or Activity) (Mandatory Data Field)	Fidelity: Using Data to Inform Self-Reflection and Guide Professional Growth	Coaching Teachers to Fidelity of Implementation
Target Audience (Teachers, Parents, Administrators) (Mandatory Data Field)	Administrators and/or Coaches	Administrators and/or Coaches
Description of Session (Mandatory Data Field)	This session introduces participants to The Fidelity Tool Teacher Checklist and the characteristics of fidelity of implementation of <i>The Creative Curriculum® for Preschool</i> . Participants will create Individualized Professional Development Plans that support the continued development of dynamic classrooms and positive relationships with children, families, and colleagues.	Designed for individuals who provide direct classroom support for teachers, this session introduces Coaching to Fidelity and The Fidelity Tool for Administrators. Participants will explore the tools and discover approaches to observing teachers and building relationships, tips for using the fidelity resources effectively, and strategies for supporting teachers in their implementation of <i>The Creative Curriculum®</i> .
Total Price Per Session (in US Dollars) (Mandatory Data Field)	\$3,190.00 This session is part of the Comprehensive Series and cannot be purchased separately.	\$3,190.00
Hours per Professional Development (Mandatory Data Field)	6 hours	6 hours
Min/Max Participants (Mandatory Data Field)	Maximum of 30 participants per session / No minimum	Maximum of 15 participants per session / No minimum
Virtual or In-person (Mandatory Data Field)	Virtual or In-Person (If virtual it is preferable to break into two 3-hour sessions or three 2- hour sessions.)	Virtual or In-Person
Number of Instructors per Session (Mandatory Data Field)	One instructor per session	One instructor per session
OTHER (indicate items, duplicate form as necessary, add attachments if necessary)	A digital copy of The Fidelity Tool Teacher Checklist is provided to participants for this training. Requires a computer with video and speaker capability and MyTeachingStrategies® logins.	Each coach should bring their copy of <i>The Creative Curriculum®</i> Fidelity Tool for either preschool curriculum.
Travel/ Delivery/ Administrative: All related expenses must be included in cost listed above. All travel, incidental, delivery, and/or administrative expenses related to the materials delivered or services provided are the responsibility of the service provider. The District will not provide reimbursement for any travel/ administrative, delivery, and/or incidental expenses.		

9560 Pre-Kindergarten Instructional Materials and Professional Development Cost Proposal Form No. 1 Professional Development Services

The evaluative process requires an assessment of cost. The overall proposed professional development may contain one or more components. This pricing table has been developed to provide uniformity for evaluative purposes. You may copy this form to a Microsoft Excel/Word document to present additional information. **Please duplicate this pricing form as necessary to include services proposed. Attaching a grid style Microsoft word/excel document is acceptable.**

Company Name <u>UTJ Holdco, Inc. DBA Teaching Strategies, LLC</u>		
	Component I	Component II
Title of Professional Development Event (Workshop, Course, Seminar or Activity) (Mandatory Data Field)	Side-by-Side Coaching	
Target Audience (Teachers, Parents, Administrators) (Mandatory Data Field)	Coaches and/or Administrators	
Description of Session (Mandatory Data Field)	Side-by-side coaching provides targeted and customized support by one of our subject matter experts in the form of implementation assistance. Site visits are conducted to provide direct support to teachers and administrators and/or coaches with a focus on implementing <i>The Creative Curriculum</i> ® with fidelity. On-Site classroom observations of the same classrooms will take place 3 times per year in order to support growth.	
Total Price Per Session (in US Dollars) (Mandatory Data Field)	\$3,190.00	
Hours per Professional Development (Mandatory Data Field)	Three times within one school year	
Min/Max Participants (Mandatory Data Field)	Minimum of 1 coaches / Maximum of 3 coaches	
Virtual or In-person (Mandatory Data Field)	Virtual or In-Person	
Number of Instructors per Session (Mandatory Data Field)	Observations will be conducted by a maximum of three adults per classroom, to include Teaching Strategies' subject matter expert.	
OTHER (indicate items, duplicate form as necessary, add attachments if necessary)	Requires a set of <i>Coaching to Fidelity</i> resources.	
Travel/ Delivery/ Administrative: All related expenses must be included in cost listed above. All travel, incidental, delivery, and/or administrative expenses related to the materials delivered or services provided are the responsibility of the service provider. The District will not provide reimbursement for any travel/ administrative, delivery, and/or incidental expenses.		

9560 Pre-Kindergarten Instructional Materials and Professional Development Cost Proposal Form No. 2 Instructional Materials

The evaluative process requires an assessment of cost. The overall proposed materials may contain one or more components. This pricing table has been developed to provide uniformity for evaluative purposes. You may copy this form to a Microsoft Excel/Word document to present additional information. **Please duplicate this pricing form as necessary to include all materials proposed. Indicate all known ISBNs. Attaching a grid style Microsoft word/excel document is acceptable. Indicate any materials that are not proprietary, licensed, and/or copyrighted to your organization.**

Company Name UTJ Holdco, Inc DBA Teaching Strategies, LLC.

	Component I	Component II
Subject/Curricula Title (Mandatory Data Field)	<i>The Creative Curriculum® for Preschool, Deluxe Bundle #1 - Print Kit and The Creative Curriculum® Cloud</i>	<i>The Creative Curriculum® for Preschool, Deluxe / Bundle #2 - Print Kit, The Creative Curriculum® Cloud, ReadyRosie®, and Professional Development Teacher Membership</i>
Targeted Grade Level(s) (Mandatory Data Field)	Preschool	Preschool
Total Price Per Classroom Set including shipping (assume 25 student capacity) (Mandatory Data Field)	\$3,600.00 per class for a 1-year license	\$3,975.00 per class for a 1-year license
Contents of Classroom Set (Mandatory Data Field)	For a complete list of all the components of <i>The Creative Curriculum® for Preschool, Deluxe</i> please click here.	For a complete list of all the components of <i>The Creative Curriculum® for Preschool, Deluxe</i> please click here.
FREE Professional Development per Classroom Set (specify min/max participants, session duration, and number of instructors per session)	<ul style="list-style-type: none"> Basic introductory online 2-hour product tutorials are included with the purchase of <i>The Creative Curriculum®</i> and professional development guidance is embedded throughout. Online tutorials - unlimited number of participants. Self-paced; no "live" instructors needed. 	<ul style="list-style-type: none"> Basic introductory online 2-hour product tutorials are included with the purchase of <i>The Creative Curriculum®</i> and professional development guidance is embedded throughout. Online tutorials - unlimited number of participants. Self-paced; no "live" instructors needed.
OTHER (indicate goods or services)	Requires an Internet-connected device that supports a secure connection.	Requires an Internet-connected device that supports a secure connection.
OTHER (indicate goods or services)		Includes access to the Professional Development Teacher Membership which provides access to more than 400 hours of online professional development courses.
Travel/ Delivery/ Administrative: All related expenses must be included in cost listed above. All travel, incidental, delivery, and/or administrative expenses related to the materials delivered or services provided are the responsibility of the service provider. The District will not provide reimbursement for any travel/ administrative, delivery, and/or incidental expenses.		

9560 Pre-Kindergarten Instructional Materials and Professional Development Cost Proposal Form No. 2 Instructional Materials

The evaluative process requires an assessment of cost. The overall proposed materials may contain one or more components. This pricing table has been developed to provide uniformity for evaluative purposes. You may copy this form to a Microsoft Excel/Word document to present additional information. **Please duplicate this pricing form as necessary to include all materials proposed. Indicate all known ISBNs. Attaching a grid style Microsoft word/excel document is acceptable. Indicate any materials that are not proprietary, licensed, and/or copyrighted to your organization.**

Company Name UTJ Holdco, Inc DBA Teaching Strategies, LLC.

	Component I	Component II
Subject/Curricula Title (Mandatory Data Field)	<i>The Creative Curriculum® for Preschool</i> , Guided Edition Bundle #1 - Print Kit and <i>The Creative Curriculum® Cloud</i>	<i>The Creative Curriculum® for Preschool</i> , Guided Edition/ Bundle #2 - Print Kit, <i>The Creative Curriculum® Cloud</i> , ReadyRosie®, and Professional Development Teacher Membership
Targeted Grade Level(s) (Mandatory Data Field)	Preschool	Preschool
Total Price Per Classroom Set including shipping (assume 25 student capacity) (Mandatory Data Field)	\$2,500.00 per class for a 1-year license	\$2,875.00 per class for a 1-year license
Contents of Classroom Set (Mandatory Data Field)	For a complete list of all the components of <i>The Creative Curriculum® for Preschool</i> , Guided Edition please click here.	For a complete list of all the components of <i>The Creative Curriculum® for Preschool</i> , Guided Edition please click here.
FREE Professional Development per Classroom Set (specify min/max participants, session duration, and number of instructors per session)	<ul style="list-style-type: none"> Basic introductory online 2-hour product tutorials are included with the purchase of <i>The Creative Curriculum®</i> and professional development guidance is embedded throughout. Online tutorials - unlimited number of participants. Self-paced; no "live" instructors needed. 	<ul style="list-style-type: none"> Basic introductory online 2-hour product tutorials are included with the purchase of <i>The Creative Curriculum®</i> and professional development guidance is embedded throughout. Online tutorials - unlimited number of participants. Self-paced; no "live" instructors needed.
OTHER (indicate goods or services)	Requires an Internet-connected device that supports a secure connection.	Requires an Internet-connected device that supports a secure connection.
OTHER (indicate goods or services)		Includes access to the Professional Development Teacher Membership which provides access to more than 400 hours of online professional development courses.
Travel/ Delivery/ Administrative: All related expenses must be included in cost listed above. All travel, incidental, delivery, and/or administrative expenses related to the materials delivered or services provided are the responsibility of the service provider. The District will not provide reimbursement for any travel/ administrative, delivery, and/or incidental expenses.		

9560 Pre-Kindergarten Instructional Materials and Professional Development Cost Proposal Form No. 2 Instructional Materials

The evaluative process requires an assessment of cost. The overall proposed materials may contain one or more components. This pricing table has been developed to provide uniformity for evaluative purposes. You may copy this form to a Microsoft Excel/Word document to present additional information. **Please duplicate this pricing form as necessary to include all materials proposed. Indicate all known ISBNs. Attaching a grid style Microsoft word/excel document is acceptable. Indicate any materials that are not proprietary, licensed, and/or copyrighted to your organization.**

Company Name UTJ Holdco, Inc BDA Teaching Strategies, LLC.

	Component I	Component II
Subject/Curricula Title (Mandatory Data Field)	<i>The Creative Curriculum® Cloud</i>	<i>GOLD®</i>
Targeted Grade Level(s) (Mandatory Data Field)	Preschool	Birth - Third Grade
Total Price Per Classroom Set including shipping (assume 25 student capacity) (Mandatory Data Field)	\$1,400.00 per class for a 1-year license	\$10.95 per student portfolio per 1-year license
Contents of Classroom Set (Mandatory Data Field)	For a complete list of all the components of <i>The Creative Curriculum® Cloud</i> please click here .	For more information about Teaching Strategies' assessment system, please click here .
FREE Professional Development per Classroom Set (specify min/max participants, session duration, and number of instructors per session)	<ul style="list-style-type: none"> Basic introductory online 2-hour product tutorials are included with the purchase of <i>The Creative Curriculum®</i> and professional development guidance is embedded throughout. Online tutorials - unlimited number of participants. Self-paced; no "live" instructors needed 	<ul style="list-style-type: none"> Basic introductory online 2-hour product tutorials are included with the purchase of <i>GOLD®</i> and professional development guidance is embedded throughout. Online tutorials - unlimited number of participants. Self-paced; no "live" instructors needed.
OTHER (indicate goods or services)	Requires an Internet-connected device that supports a secure connection.	Requires an Internet-connected device that supports a secure connection.
OTHER (indicate goods or services)		
Travel/ Delivery/ Administrative: All related expenses must be included in cost listed above. All travel, incidental, delivery, and/or administrative expenses related to the materials delivered or services provided are the responsibility of the service provider. The District will not provide reimbursement for any travel/ administrative, delivery, and/or incidental expenses.		